

Salesforce Automative Cloud Training

COURSE CONTENT

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About Multisoft

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About Course

Salesforce Automotive Cloud training offered by Multisoft Systems equips professionals with essential skills to leverage Salesforce's powerful CRM solutions tailored for the automotive industry. This training program dives deep into Salesforce Automotive Cloud functionalities, covering key aspects such as sales and service management, customer engagement, and data-driven insights.



Module 1: Introduction to Automotive Cloud Developer Guide

✓ Overview

Module 2: Automotive Cloud Standard Objects

- ✓ Account Relation
- ✓ Assessment Indicator Definition
- ✓ Asset Account Participant
- ✓ Asset Contact Participant
- ✓ Asset Milestone
- ✓ Asset Title
- ✓ Asset Title Party
- ✓ Asset Warranty
- ✓ Claim
- ✓ Claim Coverage
- ✓ Claim Coverage Payment Detail
- ✓ Claim Item
- ✓ Claim Participant
- ✓ Code set
- ✓ Code set Relationship
- ✓ Contact Relation
- ✓ Financial Account

Module 3: Automotive Cloud Fields on Standard Objects

- ✓ Automotive Cloud Fields on Asset
- ✓ Automotive Cloud Fields on Business Profile
- ✓ Automotive Cloud Fields on Internal Organization Unit
- ✓ Automotive Cloud Fields on Lead
- ✓ Automotive Cloud Fields on Product2



Module 4: Additional Objects with Automotive Cloud

- ✓ locations, and warranties, refer to these
- √ resources.
- ✓ Associated Location
- ✓ Product Attribute
- ✓ Product Attribute Set
- ✓ Product Attribute Set Item
- ✓ Product Attribute Set Product
- ✓ Product Item
- ✓ Product Item Transaction
- ✓ Product Fulfillment Location
- ✓ Product Media
- ✓ Product Request
- ✓ Product Request Line Item
- ✓ Product Transfer
- ✓ Product Warranty Term

Module 5: Automotive Cloud Business APIs

- ✓ RFST Reference
- ✓ Resources
- ✓ Request Bodies
- ✓ Response Bodies

Module 6: Automotive Cloud Metadata API Types

- √ Object Hierarchy Relationship
- ✓ Search Criteria Configuration
- ✓ Searchable Obj Data Sync Info
- ✓ Search Result Action Config
- ✓ Contents



- ✓ Settings
- ✓ Industries Automotive Settings
- ✓ Industries Manufacturing Settings
- ✓ Industries Settings

Module 7: Automotive Cloud Tooling API Objects 306

- ✓ Search Criteria Configuration
- ✓ Searchable Obj Data Sync Info
- ✓ Search Result Action Config

Module 8: Actionable Segmentation in Automotive Cloud

Module 9: Action Launcher in Automotive Cloud

Module 10: Action Plans in Automotive Cloud

Module 11: Identity Verification and Engagements in

Automotive Cloud

Module 12: Interest Tags in Automotive Cloud

Module 13: Record Alerts in Automotive Cloud

Module 14: Service Process Studio in Automotive Cloud

Module 15: Timeline in Automotive Cloud